Ladder of Assumptions

Worksheet 1

Parts of the ladder	A situation at your LME board (or other organization)
1 st (lowest) rung: Observable data— words and behavior	
2 nd rung: Selecting data— what you pay attention to	
3 rd rung: Label and interpret data	
4 th rung: How the interpretation fits with your needs, values— Is it felt as positive or negative?	
5 th (highest) rung: Your response— words and behavior	